

## FLORIDA FEDERATION of SQUARE DANCERS

# FLORIDA FEDERATION OF SQUARE DANCERS MEETING MINUTES SUNDAY, MAY 24, 1992

Meeting Called to Order: 9:30 A.M. at Lakeland Civic Center, Lakeland, FL by President Murl and Sally Herbert.

Pledge of Allegiance - led by Murl Herbert.

Invocation - given by Al Boltze.

Roll Call - taken by Jean Allen with 75 delegates and alternates present. The president declared a quorum was present.

Guests and Visitors - Welcomed by President Murl Herbert

TREASURERS REPORT: Paul & Marie McClain - Checking Account
Balance of as of January 1, 1992; Receipts;
Interest; Disbursements; Total in Checking Account
as of May 23, 1992; Contingency Fund;
C.D. First Union; Total Net Worth. Treasurers report filed for audit.

MINUTES: Minutes made and accepted for approval of February 1 & 2, 1992 FFSD Meeting Minutes with correction - Page 17 line 25 should read "as long as it does not put us in the red".

CORRESPONDENCE: Loren & Florence Long - Will not be able to attend Florida State Convention meeting. Nan & Worley to report on the Naitonal Convention in Cincinnati, Ohio. Ron Knowlton - thanking FFSD friends for flowers and phone calls.

AREA REPORTS: Reported By -

West Coast Association - Al and Mary Boltze, President Central Florida Association - No report - will mail Northeast Association - Hollis and Mary Fowler, President Northwest Association - Bill Jenner, President Southeast Association - Dick and Barbara Van Dette, President

#### PUBLICATION REPORTS: Reported By -

Bow & Swing: Whit Brown, Editor - As of a year ago, Bow & Swing was in a very tough financial situation. In the last year we have come out of a substantial debt to the point were the magazine is no longer losing money, its holding its own. We have made great strides toward improving the appearance of the magazine, the quality of the articles, and news that is in it. We are asking all of you folks in the area associations, as well as the federation, to use the Bow & Swing (your state square dance magazine) as a news broadcasting vehicle when you have things going on in your area. You just don't realize, until you get involve in the operation of the magazine, how other dancers in other areas of the state are very interested in what's going on in your area. The space is there available for all area association to give us news to be printed free of charge. We urge you to supply us with that news so that your activities can be known throughout the state.

We were a bit upset this year. Its the first time since 1965 that the State Convention Program was not published in the Bow & Swing. We were inundated at our table at the Convention and on the office telephone with calls as to the fact that that did not take place. A lot of dancers use the program in the May issue to set out a plan and to know where their favorite callers, cuers, and activities are going to be. Many were upset that the program was not published. We have also tried to increase the material, articles, and things of interest to the round dancers. One of the first things that I received was a request from the round dancers that more articles and things of that nature concerning round dancing be published.

4Ws: Boots and George Oglesby, Editor.

Grapevine: Paul and Nita Walker, Editor.

Keepin' Posted: - Knapp, Poole & McCleskey, The Consortium.

The Panhandle Press: Joy and Joe Vacarri, Ex-editors.

West Coast Dancer: Jack Pierson, Editor (one of three).

#### CONVENTION REPORTS:

1992: Lou & Dottie Vogel, Chairman (West Coast) - There is not a lot to report as to attendance till all figures are put in place. The best we can do at the present is to say there is 2,759 in attendance. This is short of our goal, but it looks good so far. The committees have all worked hard and are to be commended. We think we have a good convention.

There are some areas to be watched closely by future chairman. The housing is to be watched closely. Motels sign contracts and

then when people check in they have changed their rules and prices. This will be discussed with the Civic Center, the Motel Association, and the Chamber of Commerce. We are sorry about it, but it never came to light until people were checking in. The Civic Center will be asked to help on this. The food services in the Civic Center will be discussed with Mr. West to see what can be done at our convention about food services and what they sell.

We hope you have all had a good time and wish success to all future chairman and will help them in any way we can. Thanks you all for coming.

1993: Mary Richardson, Chairman (Central Florida) - We've got 300 or more dancers at the civic center going through their paces for the kick-off tonight. Nothing like this type has been presented. I think you will understand why we kept our logo and slogan secret. Leo was in on all the planning for what you see. There's only a portion of the kick-off tonight that he didn't get the scheme of it. I feel that he's here with us. You will be seeing all of our committee people all over the state of Florida. We plan to really bombard you with dancers and putting on demonstrations during this coming year. Every convention chairman says we want to have the biggest and the best convention. However, for Leo's dedication over the 12 years that we danced and worked in central Florida and the federation, we really want this to be the biggest and the best. Central Florida is really behind us. This convention has been boosted in its total number count by the Central Florida delegation of people that we've gotten to help us. I can guarantee that a large portion of your dancers here are from Central Florida. I owe a deep debt of gratitude to Duke and Doris McClesky. They took over the reigns as of July 1991 and ran with the ball. They have spent many hours of working on this - sleepless nights.

1994: Dave & Shirley Neihart, Chairman (Northeast Florida) - We have chairman of our committees for the 1994 State Convention visiting with us today -- Treasurer - Joe and Donna Smith; Promotional Badge - Al and Virginia Cook; Registration - Roy and Doris Anderson; Sewing - Chuck and Linda Riggs; Grand March - Lawton Smith; Vendors - Ed and Marjorie Powe; and Housing - DeeDee and Bessie Stoval. Those that are delegates -- Co-chairman - Aaron and Erma Fry; Kick Off and Publicity - Paul and Nita Walker; Fashion Show - Don and Bonnye Bell; and After Party - Hollis and Mary Fowler. Others -- Caller Coordinator - To Be Determined; Co-chairman - Bobby Keefe; Cuer Coordinator - Jerry and Sunni Thomas; Co-Chairman - To Be Determined; and Singles - Mary Lou Pelz.

Our 1994 convention plans are going along at a fine pace. We held a meeting on April 5th, with 19 of our committee members in attendance. We have our theme, promotional badge, colors, and

our outfit selected. All will be presented at our association meeting in July. Paul and Nita Walker are working on plans for the kick-off.

1995: Stanley and Jerry Hockman, Chairman (Southeast Florida) - No report.

1996: (Northwest) No designated chairman or report.

Florida Callers Association - 1992 Liaison Convention Report:
Whit Brown - This convention has been a very good one. We've enjoyed participating in it. We felt that the program that we formulated in October at our programming meeting was possibly one of our best. There have been approximately 80 callers involved. We've had a number of cancellations and adjustment to make due to Callers who could not be here. Our caller chairman Bob Barnes has done a yeomans job of keeping things going and filling the cancelled assignments. Last night in the arena we had schedule problems because there was an early finishing of the program that we had anticipated would go a little bit longer so we filled in with some other callers and got the program back on track at 8:30. We've enjoyed being part of this convention and we feel it's been a great success.

Round Dance Council - 1992 Liaison Convention Report: Jim Moran - We have a full round dance program with 21 cuers doing over 257 dances. We have another teach this afternoon. At 12:15 in the round dance hall we will have an introduction to round dancing for people who have never round danced before. Tonight in the mainstream and the plus hall you'll be able to dance one round to what you learned this afternoon.

National Convention, Cincinnati, Ohio: Worley and Nan Carrier—National Convention emergency telephone number: (513) 784-6010. As you go to the convention, look for a red carnation. Keep in mind for a hug, refreshments, help of any kind, their folks will be wearing a red carnation. These people will be able to give you any information that you wish to have. As of April 1, the registration for the convention was 15,260. They expect to reach better than 20,000. Florida registration as of April 1 was 621. We are in 7th place. We've been in the top 10 for the past 20 years.

The bid session June 26 at 9:00 a.m. in the coliseum. Florida will be putting on the after-party in the West Hall Saturday from 11:00 a.m. to 1:00 a.m. This is on the first level of the West Hall. It will be hosted by the Florida Federation. There will be pamphlets and flyers at the Showcase both. If you go by the showcase, pickup these flyers and pass them around and let people know that we are having an afterparty. The callers will be

Florida State callers with a couple of outside guest callers. It will be a good time party with all singing calls. The round dancing will be easy rounds and will also be by Florida State round dance cuers.

I have been informed by the NEC that they have some letters — some good letters, some may not be so good. All letters sent to the NEC will be made public to us to answer their questions when we go in closed bid session with NEC in St. Louis. After this session, they will be turned over to us to bring back to the state of Florida to be made public for the Federation and all who are concerned about the letters.

Question: Would you suggest that people who are strongly in favor of having the convention in Florida for any reason write positive letters about why they would like to have it in Florida?

Answer: If you would like to write as to why you would like to have a National Convention in the State of Florida I would like you to send it to me.

Question: And where would that be sent to?

Answer: My address is in the Federation roster.

National Convention Bid Committee: Worley and Nan Carrier, Florida Bid Committee Chairman - As of May 20, 1992, a total of \$21,930.40. Dispersements - a return check of \$78; NEC Ernie Stone who came to Florida as one of the advisors - expenses was \$418.25; Susie Q creations - license plates \$42; Frank and Nan Hasberger - postage \$1.21; Balance \$21,390.94. Books were audited.

(Al Subatch's report on audit - The books of the 1997 National Square Dance Committee were audited by Ray and Doris Anderson and Al and Mini Subatch. We found the books to be in order and in excellent condition. Al figures balanced. We commend Joe and Joy Vaccari for an excellent job.)

As of Midnight last night the total came up to \$29,577.94. Our bid committee had set \$35,000 as a goal for the car sells. I guess we can say that we reached that goal. We're just a few dollars shy. That's where we stand at the present time. The \$15,000 car cost money does come out of this. We hope the winner will return the car to us.

Some of you will be questioned at various times on some of the information I'm going to give you at the present time. This information is made public to all Federation Delegates, all

Florida square dancers, anyone who is concerned - we have nothing to hide. We want you to ask questions, we want you to know what we're doing. We want you to know what to tell people at any convention you go to. If they ask you a question we want you to have an answer for them. Do not answer them if you do not have a correct answer.

Our convention center for 1997 - we first started out with the price of \$98,000. That has been reduced to \$80,000. We hope within the next two months we'll be down with the figure to \$58,000. That is showtime cost only. The price we're trying to reduce on the convention center is the move in and move out costs which totals back up to the original \$98,000. There's no facilities in the United States anywhere that's setup for a national square dance convention -- you have to build it. By doing this in the convention center, we've got to build walls in Halls C and B. These walls are 300 and some feet long 30 feet high. We have to make them sound proof. Our price on this is \$33,640. We have prices from \$100,000 down to this. The walls are made from  $2\ \mathrm{x}$ 4's with carpet from one side to the other side. The booths for the vendors will run somewhere around \$3,000. The sound is around \$40,000. Some places have to pay more - some a little less. We have a recovery on our sound of maybe as much as 80% depends on how we go. If we buy the sound equipment ourself we can sell it for 15%-20% less than what we paid for it. NEC just on registration only they get no funds from anywhere else they get 12 1/2% from what we take in on registration which on my estimation will be around \$50,000. Add to the total of \$184,640. These figures we know is what it's going to cost. The price to put on the convention will increase up to \$700,000 - \$800,000 before it is done.

Question: What's NEC?

<u>Answer</u>: National Executive Committee of the National Conventions.

Our admission to get into the convention based on the price of todays convention is \$20 per person. We're setting our goal to 20,000 in attendance. We're looking for 30,000. But at 20,000 at \$20 each it brings in \$400,000. That is were we pay 12 1/2% to NEC. We have 224 spaces for booths 10 x 10 they are \$400 each - that is today's price - that will bring in a total of \$89,600. The cookbook brings in around \$36,000. The program ads around \$12,000. The programs sells based on 60% of the people buying the program is \$20,000. Visitor passes \$6,000. Ways and means an average of \$48,000 which we're going to have a good start of around \$15,000 from the car ticket sales.

Question: What is ways and means?

Answer: Ways of raising money and means is how you do it.

Motel taxes - this is a surtax practiced all over the United States at any type of convention especially square dance conventions. If you have any questions on what surtax is - this is a tax that is added to your motel room over and above state or county or city taxes. We based this on 6,000 rooms for 4 nights will bring in a total of \$48,000. Tours - an average over 5 years brings in \$135,000. In Anaheim, CA they brought in \$311,441 in tour sales. Don't miss understand me, we have to pay a lot of this money out. We get a percentage of this. The lowest place of tours was Oklahoma they had \$84,000 come in. Figures on the past five conventions: Houston income was \$950,000; Anaheim, CA was \$1,232,000; Oklahoma was \$905,000; Memphis, TN was \$958,00; Salt Lake City was \$903,000; an average of \$990,000 plus. The total income after the expenses were paid on these conventions: Houston was \$124,000; Anaheim, CA was \$136,000; Oklahoma was \$100,000; Memphis, TN was \$200,000; Salt Lake City was \$200,000 plus. This money goes to the Federation to be distributed out however they see fit. All these figures -\$794,000 the difference of the \$100,000 that's not a profit because we hadn't taken out any cost. There's a lot of cost for lots of things that we haven't included in here because we haven't setup a budget. We can't setup a budget till we get a convention.

Question: Will all the hotels in Orlando be tied up with the Convention?

Answer: We will tie up 6,000 rooms - there's approximately 78,000 rooms in the Orlando area.

Question: Will there be a separate price for visitors?

Answer: Yes, there is a separate price. We don't set that price - NEC sets that price for us. It's the same price as the registration fee. Everybody pays. There's no freebies' for anyone at the National Square Dance Convention.

Question: Are the motel rooms going to be reasonable?

Answer: The motel rooms will be anywhere from \$34 to \$184. Use your own judgment on that. We will guarantee our rates 18 months prior to our convention and the motels will have to stick to this rate.

<u>Question</u>: Are you going to use the motels in Kissimmee because the hotels are cheaper?

Answer: We are working with the visitor bureau in Kissimmee and we will be using the motels over there because they run about \$30 a night cheaper than the motels on international drive in Orlando.

Question: Do you have buses to take people from the motel to the convention?

Answer: We are not going to use a bus system at all. The only bus system we will be using are from the camp grounds. The reason we will not be using bus system is because the motels are spread wide and far. It will be almost impossible to pick up. We may decide to do this, but if we do it will not be operated by the city, the square dancers will have to buy passes. It will be a private bus. Right now NEC says we don't need busses because of the parking facilities we have. You will be able to drive your car without getting in traffic and there will be a parking space for you.

Question: Will there be a parking fee?

Answer: There's a parking fee everywhere you go. We are working on a daily price were you can go in and out as many times as you like.

Question: You mentioned your tying up 6,000 but your talking about 20,000 people.

Answer: Part of them will be staying with friends. 6,000 rooms is a requirement by NEC we will probably be using 8,000 rooms.

Question: The way your talking your saying we are definitely having the Nationals here in 1997.

Answer: As far as I'm concerned we are going to have the Nationals here in 1997. We will not know definitely till June 1993 in St. Louis when NEC makes the selection.

Question: What places are competing against us?

<u>Answer</u>: Indianapolis was competing against us - they are out. Louisville, KY had made rumors that they are going to bid.

Question: How competitive is Louisville?

<u>Answer</u>: We have a little edge on Louisville. Louisville had about three conventions already. We haven't had a convention. A convention was held in Miami in 1962 with an attendance of 10,000.

Our advisors for NEC as of April the 8th Loren & Florence Long have been made our permanent advisors, Carl and Jean McClover out of Memphis, TN are his assistants. Due to bad health, Harry Moore has been relieved of his duties in Florida but he still has Georgia. That was made official by the NEC president on April 8th.

Question: Is having a cookbook a must? They have it year after year.

Answer: Anything that brings in income is a must. They have it every year because its successful and it brings in money.

(Frank Habersberger - injected announcement) - West Cost Association has just given us one of the finest state square and round dance conventions. In recognition and appreciation of the efforts and dedication of the West Coast Association, the bid committee, an unanimous vote has given approval of all the income from sales of raffle tickets from their convention to be shown in their spoke of the wheel and to complete the spoke of Northwest Association as well. This has been a team effort. We expect to reach the target of \$20,000 in the first phase of the fund raising for the 1997 National Square Dance Convention to be held in Florida. The bid committee expresses it thanks to the Florida Federation, it's member Associations, and the Florida dancers for their cooperation.

(Frank Habersberger - injected Old Business Report) - In followup, we put together a decorative license plate to be used as one of the fund raisers in the coming months to raise more money to make this national convention a reality. We've gotten approval of the Florida Federation executive board to move ahead to have this plate made and the bid committee has utilized that possibility. The plate represents two things - its the official decorative plate of the Florida Federation having it's logo. That makes this the property of the Florida Federation. We are not going to give this to the vendors to sell. The sales force will be the five members of the bid committee. It will be handled entirely internally and they in turn will utilized and ask the Presidents of the five association to take on this project as a personal campaign effort to sell these decorative plates in their association. We've had a limited number made - just 300. Each member will have 50 plates to sell through their association presidents. The plates are made for \$5 a piece by Susie Q creations. Susie has worked with us in a very cooperative way. Its a very excellent job of plate making. There's where we stand now and the bid committee members are the ones who are in charge of selling and receiving the money and order the plates as needed. They will sell for \$8 a piece.

Carrier - As of this meeting, we have almost \$30,000. After we deduct the cost its going to leave us somewhere around \$15,000 to \$14,000. When we go into the private bid session with the NEC in 1993 we have to have at least \$30,000. This means some way between now and May of the next convention we must raise at least another \$15,000. I'm going to ask each president of each association to set up some kind of fund raiser in your

association where you can raise money. One good way to raise money which will cause no problems to anybody is to charge an additional \$1 per person one night a month. Make the dancers aware that this night is going to be an additional charge. Do it in the winter time when all the snowbirds are here. Sometime during the month of February or March 1993 we are looking for a place in Orlando to have a state fund raising square dance convention one weekend or at least on a Saturday. We're asking the callers to do it free. We're looking for a big hall free. Again, we will go back to the association presidents and ask you to ask your delegation clubs to bring an item for a flea market. If you have no way of getting your merchandise to wherever the dance is going to be held, I have a truck, I'll pick it up and take it there but we expect you to be there. We can make some money on this. This will also be a state effort. We'll also ask you when we find the location and the date to ask your people to cancel their dances that night - it will be on a weekend, Saturday probably - so they can attend this dance. We need to raise this \$15,000 because if we don't have the \$30,000 when we go into this bid session with them they'll kick us out to start with.

#### FLORIDA SQUARE DANCE HALL OF FAME: No Report.

LEGACY: Frank & Nan Habersberger, Legacy Trustees - There will be six Educational Panels conducted by Legacy at the 41st National Square Dance Convention in Cincinnati, Ohio, between June 25 & 27, 1992. Attending one or more would be a great learning experience and the place to be when you need a rest from dancing. We recommend that all dancers review the Convention Program Book and attend the Panel discussions that will benefit your club and Association.

UNITED SOUARE DANCERS OF AMERICA: Paul & Marie McClain, Federation Representative - The Annual Board Meeting of USDA will be held on Wednesday, June 24, 1992 at the Weston Hotel, Cincinnati, Ohio, starting at 1:00 P.M. Visitors are welcome, but may not vote on items brought before the Board.

The Directors will be asked at this meeting to vote their approval of a major overhaul of the USDA Governing Rules, in which the major provisions of the Constitution will be shown in the Articles of Incorporation and the Constitution eliminated in its entirety. This will remove all duplication and places greater emphasis on the By-laws & Standing Rules. There will be the election of officers for the coming year.

You are all invited to the USDA after-party on Saturday, June 27th 11:00 P.M. to 1:00 A.M. The Red Boot Boys and other National Callers will be calling. Plan to come and join in the fun. This will be in the Presidential Ballroom of the Westin Hotel.

AMERICAN FOLK DANCE CAMPAIGN: Duke & Doris McCleskey, Chairman, USDA National Folk Dance Committee - The combined efforts of Legacy's American Folk Dance Chairman Frank & Helen Cavanaugh, together with that of USDA's National Folk Dance Chairman Duke & Doris McCleskey continues to exert their efforts toward the 'goal' of each state in the United States proclaiming the "American Folk Dance" in their state is the Square Dance. To date there are seventeen (17) State Legislative bodies who have passed a proclamation.

These 17 states represent a total of 200 US Congressional members (remembering that only 218 US Congressmen are needed for a floor vote) you can quickly reflect that reaching the set 'goal' is near. When this goal is reached, legislature will be forthcoming to proclaim "The American Folk Dance of these United States is Square Dancing". (Please remember - this is a generic term).

Finally, since we are already at a 34% level, it is with pride that we report there are twenty-four (24) states hard at work on their legislative bodies, to proclaim. With passage in these states the total will reach 41 states or 82% of these United States. With this movement, Legacy and USDA will overwhelm Washington, and assure proclamation! Work on your behalf continues.

COMMITTEE REPORTS: Report By -

Budget and Finance: No Report.

History of the Federation: Jack & Zonie Taylor, Historians - The History of the Federation is progressing nicely. We have completed the 1991 Convention Book and have a good start on the 1992 Convention book. We are collecting material for the 1993 Convention book.

We purchased two file holders for transporting the albums. Zonie has updated the photo albums and is still working on updating items of interest. I am still writing on the history in the early years trying to catch up.

Phyllis Williams, the Historian of the Round Dance Council, has loaned her History folder for us to display on the Federation table. We appreciate her interest.

The file of Area publications is building and again we appreciate the publishers furnishing us a copy.

We hope that by the working weekend 1993 we will be able to have some of the books ready so that they may be placed at the Hall of Fame, providing they have room.

Square Dancer Insurance: Randy & Carol Poole, FFSD Insurance Chairmen -

### USDA SQUARE DANCE INSURANCE REPORT 24 MAY 1992

1. Checking Account
Balance 1 FEB 92
Receipts

Central

FCC

Northeast

Northwest

Southeast

West Coast

Total Receipts
TOTAL

Disbursements

USDA Insurance Fund

Admin Expenses

Refunds

FFSD (USDA DUES)

Total Disbursements

Ending Bal 20 May 1992

#### 2. Enrollments 1992

	Associations	Clubs	Dancers
Central	The state of the s	33	2032
FCC	1	8	344
	1	18	679
Northeast	<u>.</u> A	2.7	1023
Northwest	1	7	684
Southeast West Coast	4	17	1205
Totals	9	110	5967
IUUWIU			

3. Other Information

Additional Named Insured Certificates Issued. 55
Claims this year.

Todays report includes \$100.00 presented to FFSD for USDA annual dues.

Public Awareness and Publicity: No Report.

Education in Pubic Schools: No Report.

Square Dancer Education and Preservation: Howard Hayes - Since the last committee meeting on Saturday, February 1, 1992, a lot has been accomplished. However, the Federation booklet has not been finalized. As indicated during the Federation meeting on Sunday, February 2, 1992, some of the articles needed updated.

Requests to review and update the articles were sent to Frank and Nan Habersberger, Murl and Sally Herbert, Chet and Julie Vetter, John and Maxine Ayers, and Cris and Trudie Nissen. Many thanks to all of them for reviewing and updating the articles.

Requests for information were sent to the Association presidents. Thanks to Hollis and Mary Fowler and Chuck and Annabell Johnson for reviewing and updating their respective Association article. I have talked to the other associations and they have assured me they will get the information to me very shortly.

In addition to updating the articles, two quotations for printing of the Federation booklet were received. The cost to print 5,000 Federation booklets will be approximately \$.30 each. When you consider the potential effect the booklet could have on new dancers or even dancers who have been dancing for years the cost is very minimal. Both quotes are from individuals who publish magazines in one of the Associations. The committee will review the quotations and make their recommendation to the Federation. Since both quotations are fairly similar, the committee may recommend using both of them.

Thanks to Joe and Joy Vaccari - the Seagraves (Jim and Peggy) agreed to present their seminar "Putting Fun Into Square Dancing" at the 39th Florida State Convention. The various association news letters promoted the event and the seminar should be well received. I'd like to thank all of the Association Presidents and the news letters for promoting the seminar. At 10:00 Saturday morning we wound up closing the doors. There were 121 in attendance at the 10:00 session. The Seagraves graciously agreed to do a 1:00 session back-to-back seminar. When I left at 1:00, after introducing them, there was 71 in attendance, a total of 192 attended the seminar here in Florida. Jim and Peggy were very enthusiastic - it was a wonderful seminar and they said it was the best reception they've had since they put it on. If everyone goes out and does what was presented to them, your going to see a lot of new dancers and maybe it will bring back a lot of older dancers too.

A lot has been accomplished during the past three months and the Federation booklet should be ready for review and comments at the next Federation meeting in November 1992.

Show Case of Ideas: Don & Bonnye Bell, Parliamentarian - Ladies, what is on your minds this morning? Teddy Bear! Need I say more. We thank the Square Dance Community for taking an idea and putting that idea into the wonderful displays. The judges are sure going to have a difficult job selecting an Association winner.

We are ready for the Nationals. The oranges, pins, and candy are in and we will have them packaged for each Association and ready to give away at Cincinnati. If you have your monitoring schedule with you please give it to me. If not we will need a copy of it within 2 weeks. The Showcase Coordinator said that he will have the place and time set up by the end of May. I will send that information or call each Association as soon as possible.

We certainly have an impressive display. See you at the Nationals!

Publications: Joe & Joy Vacarri, Publications Committee - The Publications Committee met at the State Convention in Lakeland, Florida on May 23, 1992 at 9:00 A.M. in the theatre.

#### Attendees were:

- West Coast Dancer (WC Ass'n) Jack & Marie Pierson (NE Ass'n) - Grapevine Paul Walker (Cent. Ass'n) - Keepin' Posted Duke & Doris McClesky Boots & George Oglesby - 4 W's (SE Ass'n) (NW Ass'n) - Panhandle Press Joe & Joy Vacarri (Guest) - Dancing New's Betty Lee Talmadge - 1993 State Convention Chairman Mary Richardson

The Committee spent a very profitable hour discussing items of common interest relating to publications within the state. We found these discussions very beneficial since they expanded our knowledge of each other's operations, problems, and successes.

The Publication Committee recommendations adopted at the working weekend (cited in minutes dated February 2, 1992) were discussed. The decision was made to adhere to the previous recommendations to review these procedures at the 1993 Working Weekend.

Constitution, By-Laws, Standing Rules, Convention Procedures: Cliff Allen - A copy of the proposed changes to the Florida Federation of Square Dancers CONSTITUTION (January 16, 1988 Version), BY-LAWS (November 1, 1987 Version), and STANDING RULES (November 1, 1987 Version) are provided as Attachment 1. These were provided to each Association President and Past President at the May 24, 1992 meeting with a request for comments to be provided to Cliff Allen. The proposed changes will be discussed at

the November 15, 1992 meeting at Lakeland with request for Federation approval. Revised documents will be published prior to the 1993 Working Weekend.

Also proposed changes to the SUGGESTED CONVENTION PROCEDURES (May 1991 Revision) are provided as Attachment 2. The proposed changes have been discussed and approved by the Florida Federation of Square Dancers, Florida Callers Association, Round Dance Council of Florida, and the Convention Coordinating Committee. Some additional typing and omission corrections and formatting changes have been identified and listed in the attached proposed changes. This document with changes will also be published prior to the 1993 Working Weekend.

State Convention Procedures: Duke McCleskey - As reported, at the concluding meeting of the Working Weekend on Sunday, February 2, 1992, the Florida State Convention Procedures are in the process of revision by Past Convention Chairman and current Federation Secretary Cliff and Jean Allen.

Copies of their work have now been mailed to Federation Board members, together with copies of February minutes. This revised and suggested State Convention Procedures is therefore entrusted to this board for consideration and reconciliation with the other two interested parties; the Florida Callers Association and the Round Dance Council of Florida for their input and concurrence.

At the conclusion of the 1992 Florida State Convention, there could be additional changes and/or updating suggested by General Chairman Lou & Dottie Vogel. (See Coordinating Committee Report) It is certainly plausible that each succeeding convention chairman might want to contribute input, after having lived and worked with the established procedures; therefore provisions should be made to consider these suggestions for possible incorporation into our convention procedures, with expediency. It is therefore recommended that a continual study of Convention Procedures would be in order, during the Federation working weekends.

Coordinating Committee: Lou Vogel - The coordinating committee met at 10:00 Saturday May 23rd 1992 at the state convention in Lakeland. Present were President Ben Williams and Secretary Lou Vogel. It is very important that the officers that are on the committee be present. You all know that you have a job to do. If your calling or cueing schedule conflicts, please change with someone.

All three organizations have approved the recommended changes to the convention procedures that were voted on the working weekend. There is more to do on this.

New officers for 1992-93 are Lou Vogel President; Sunni Thomas Secretary, and John Barrett Treasurer. Ben Williams and Cliff Allen will work on some revisions to be ready at the working weekend.

The Vendor President was at the meeting to recommend some changes and additions to the vendors part of the procedures. They were discussed and will be brought to the floor at the association meetings. This is a ticklish situation and action needs to be taken. They are: 1) Seniority list of vendors so that all vendor chairman knows who is to get spots that goes with their seniority; 2) a person from the vendors to become or serve as assistant vendor chairman; and 3) a list of regular vendors as to their seniority be attached to the vendor chairman duties.

Vendors Comments: Fay Ballaron (President, Florida Retail Association of Square and Round Dance and Clogging) - We have revised the seniority list which will be part of our contract year after year. We would like for someone from our organization to work with the vendor chairman. We feel that if you have someone from our organization working directly with this vendor chairman, it will eliminate a lot of the problems that have risen in the past years. Our Vendors Association voted on this recommendation this morning. It has been passed and our association vote just has to go through the channels from here. There has been a sheet that has been lost for some reason or another that was a vital part of our contract it has not appeared in any contract after 1986. We would like it to be included back in our contract and become part of the guidelines that the vendor chairman would have to go by. It tells exactly how many shops per dancer, how many speciality shops, etc.

Ouestion: What is the ratio of the shops per dancer?

Answer: The original ratio was one full service shop per 300 dancers based on the prior year attendance. The vendor association is comfortable with the number of shops we now have. Another question discussed in the coordination meeting was - are we limited to Florida State vendors? As far as full service shops goes - yes. For the simple fact that these are our customers that are keeping our doors open day after day and fact that we feel that there is enough variety and price range that we can accommodate anything the dancers needs. If at such time a full service shop drops out and there is not another Florida State full service shop that can take their place, then we'll look at bringing in out of state vendors. For example, we are having a problem now of having many request of callers wanting records at our convention. If the two record shops we have here in Florida are not able to do it, maybe we should look at asking a record shop outside of Florida to bring their records over. Rules and

Regulations #4 that was left out of this contract specified limited specialty vendors as follows: 2 badge makers; 2 record sales companies; 1 petty coat vendor; 1 jewelry vendor; 2 lace or fabric vendors. Those speciality shops should change from time to time as the need for the dancers change time to time. For the past two years we haven't had a record shop. If a badge maker drops out replace it with a badge maker, etc. That way you don't have so many of the same type of shops and you still have the variety you want.

Question: Last year we tried to get a record vendor and he said he couldn't attend and I didn't have anyone else to go to. I didn't know anybody else. If these people want to come in here they should tell these vendor chairman who they are and what they got because the Vendor Chairmen usually don't know.

Answer: That's another reason. If we have someone from our organization working with someone from your organization 9 times out of 10, one of us knows a record shop, for instance.

Question: Who makes up the group of vendors in you organization?

Answer: All the vendors here are members of the Florida Association.

#### OLD BUSINESS:

Music Licensing Report: George & Nancy Wolfert, Chairman - I'm happy to report that things are still going smoothly between the licensing agencies and the Federation. The licenses we negotiated last year will remain in effect through the 1993 Convention and can be renewed annually thereafter, with a small increase in the fee "per attendee" starting with the '93 Convention.

Once again, I remind you to channel any inquiries and/or problems through me and hopefully we can maintain the established good relationship between ASCAP/BMI and the Federation.

<u>NEW BUSINESS</u>: None.

Next Meeting will be held in Lakeland on Sunday November 15, 1992.

Meeting Adjourned 12:00 PM

#### ATTACHMENT 1

#### SUGGESTED CHANGES TO BY-LAWS

#### ARTICLE IV BOARD OF DELEGATES

SECTION 1 - No Change

SECTION 2 - Change Section 3 to Section 2

SECTION 3 - Add new Section regarding Delegates at Large -"Delegates at Large, shall be named by the incoming President and shall hold office for a period of one year at the discretion of the President. These delegates shall be: Chairman of the History Committee, Chairman of the Insurance Committee, Present Florida State Convention Chairman, and Present Florida State (Bid) Chairman for the 1997 National Convention.

SECTION 4 - No Change

SECTION 5 - Change Section 2 to Section 5 and change to read -"... eligible to serve as a Regular, Permanent, or At Large Voting delegate."

SECTION 6 - Change Section 5 to Section 6 and add last sentence -"Delegates at Large shall be appointed by the President of the Florida Federation of Square Dancers and shall hold office for a term of one year beginning with the Annual Board Meeting."

ARTICLE XIX - CONTINGENCY FUND. Add last sentence - "No deduction will be made from the Host Area Association's share of the State Convention net proceeds."

#### SUGGESTED CHANGE TO CONSTITUTION

ARTICLE V - VOTING

Add - "SECTION 3. Delegates At Large shall be eligible to vote only on issues which come under their respective committee responsibilities (i.e., History, Insurance, State Convention, and National Convention). They will have two votes (clarified as one vote for each person). A single Delegate would have one vote."

#### SUGGESTED CHANGES TO STANDING RULES

SECTION 11 - Change to Read - "The Federation shall exhibit the "Florida Showcase of Ideas" at the Florida State and National Square and Round Dance Conventions."

<u>SECTION 15</u> - Change "d. <u>Education and Services</u>" to read "d. Square Dancer Preservation, <u>Education</u>, and <u>Services</u>."

Discuss the problems of square dancer attrition and the lack of recruitment of new dancers. Make recommendations for possible solutions to these problems. Develop guidelines each year on one or more worthwhile projects that will aid in the enjoyment of square dancing or the enlightenment of square dancing."

<u>SECTION 15</u> - Delete f. <u>Square Dancer Preservation</u> in its entirely.

#### SECTION 16. DUTIES OF THE EXECUTIVE BOARD MEMBERS

#### a. PRESIDENT

<u>Item 3.</u> - Add as second sentence "Notify the Board of Delegates at least thirty days in advance of all meetings."

Item 4. - Add last sentence "The Working Weekend Agenda will include a listing of delegates assignments to standing or special committees."

Item 5. - Change first sentence to read "To invite the Florida Callers Association, the Round Dance Council of Florida, and President of the Florida Retail Association of Square & Round Dance and Clogging to sit ..."

Item 6. - Change last line to read "... records at the Working
Weekend."

#### b. VICE-PRESIDENT

Add Item 6. - "6. Make tentative Arrangements for facilities for the Working Weekend to be held early the following year."

#### c. SECRETARY

Item 2. - Change to read - "..., President of Florida Round Dance Council, President of Florida Retail Association of Square & Round Dance and Clogging, Delegates At Large, and Editor of Bow and Swing, ..."

<u>Item 4.</u> - Delete and add new Item 4 - "4. Send new Florida Federation of Square Dancers Executive Board Officers List to the Bow and Swing."

#### d. TREASURER

Item 5. - Change second line to read - "... cards prior to the
Working Weekend meeting to facilitate the ..."

## SUGGESTED CHANGES TO THE SUGGESTED STATE CONVENTION PROCEDURES

Page 1 of 5

Change "Revised: May 1991" to "Revised: November 1992".

#### Page 2 of 5

#### B. CONVENTION PROCEDURES:

Add second and third sentences to paragraph 2, "The Convention General Chairman shall request a member of the Florida Square & Round Dance and Clogging Retail Association to serve as Assistant Vendor Chairman to the selected State Convention Vendor Chairman subject to the approval of the Florida Retail Association. The Florida Retail Association Assistant Vendor Chairman shall provide the State Convention Vendor Chairman with a current/updated Florida State Convention Seniority List to be used for Vendor space assignments for the upcoming convention."

#### Page 3 of 5

#### C. FINANCES:

Change 1.(a) to read "A fund (presently totaling \$12,000.00) exists for ... -

Change to 2.(c) on Page 4, Second sentence - delete one of the "that the's."

Change to 2.(c) on Page 4, Third sentence - Add "shall be" between "proceeds" and "sent".

#### ATTACHMENT 1

Page 1 of 8 Change to Page 1 of 7

Page 2 of 8 Change to Page 2 of 7

Page 3 of 8 Change to Page 3 of 7

Page 4 of 8 Change to Page 4 of 7

Page 5 of 8 Change to Attachment 3 - Page 1 of 1

Page 6 of 8 Change to Page 5 of 7

Page 7 of 8 Change to Page 6 of 7

Page 8 of 8 Change to Page 7 of 7

Attachment 1 - Page 5 of 8 - Vendor Booth Location (Example Plan) - delete space 38 at bottom of page.

Attachment 1 - Page 6 of 8 - Add as first item under Rules and Regulations.

#### "EXHIBITOR SELECTION CRITERIA"

Guidelines to be used in accepting exhibitor reservations:

- a. Limit the number of full service vendors (a full service vendor handles men's and/or women's complete dance attire) to one for every 300 dancers based on the average attendance figures for the last 3 Florida State Conventions.
- b. Limit Speciality vendors as follows:
  - o 2 Badge Maker Vendors
  - o 2 Record Sales Vendors
  - o 2 Lace and Fabric Vendors
  - o 1 Petticoat Vendor
  - o 1 Jewelry Vendor
  - o 1 Square Dance Photography Vendor

Attachment 1 - Page 6 of 8 - Change second paragraph under SPACE ASSIGNMENTS to read as follows:

Add second sentence to A. - "This priority is maintained by continuous participation in each state convention. (Current Florida State Convention Vendor Seniority List - Revised \_\_\_\_\_ is provided as Attachment #2)."

Add third paragraph under SPACE ASSIGNMENTS to read as follows: "If vendor's business is sold after a reservation has been made, whether a deposit has been given or not, and the business name remains the same, that reservation is valid. If the business is sold and the name is changed, the reservation is no longer valid. The business is then treated as a new business.

Attachment 1 - Page 6 of 8 - Add to end of paragraph under SPACE, "(See Attachment 3)."

Attachment 1 - Page 6 of 8 - Correct typo's in paragraph under USE OF BOOTHS.

- o First sentence correct "my" to "may".
- o Second sentence correct "mater" to "matter".

Attachment 1 - Page 7 of 8 - Delete the present paragraph under OBJECTIONABLE MATERIAL AND ACTIVITIES and all new paragraph as follows: "The management and the authorized representatives of the management reserve the right to request modification of any questionable exhibit."

Attachment 1 - Page 7 of 8 - Add new title "REMOVAL OF MATERIAL DURING CONVENTION" and add the paragraph which was included under item 10 above (No exhibitor will have the right ...).

# SAMPLE LIST - CURRENT FOR THE 1992 FLORIDA STATE CONVENTION FLORIDA STATE CONVENTION VENDOR SENIORITY LIST - REVISED 1992

		CONCERT THE DADGE WAVEDO	
1.	GRAND SQUARE ENTERPRISES (19 )	SPECIALITY-BADGE MAKERS	
2.	BELLES & BEAUX (19 )	FULL SERVICE	
3.	BYRDIE MARTIN SHOES/STRAWBERRY SQUARE (19 )	FULL SERVICE	
4.	KING'S KID CORRAL (19 )	FULL SERVICE	
5.	ANN'S SQUARE DANCE SHOP (19 )	FULL SERVICE	
6.	SCOOT BACK SHOPPE (19 )	FULL SERVICE	
7.	H ⇌ H ENGRAVERS (19 )	SPECIALITY-BADGE MAKERS	
* 8.	HANKY PANKY'S SQUARE DANCE SHOP (1985)	FULL SERVICE	
* 9.	HOLLY HILL (1985)	SPECIALITY-JEWELRY	
10.	REVILO ENTERPRISES, INC. (19 )	SPECIALITY-FOOT DOCTOR	
**11.	OXBOW SQUARE DANCE SHOP (1988)	FULL SERVICE	
**12.	SANDY'S SQUARE DANCE BOUTIQUE (1988)	FULL SERVICE	
**13.	COPECREST SQUARE DANCE RESORT (1988)	SPECIALITY-VACATION SPOT	
14.	GILEAD CRAFT (19 )	SPECIALITY-JEWELRY	
15.	LUME INTERNATIONAL (19 )	SPECIALITY-?	
16.	TATER SAX. INC. (19 )	SPECIALTY-DRESSES	

- \* Hanky Panky's Square Dance Shop and Holly Hill started working Florida State Convention the same year (1985).
- \*\* Oxbow Square Dance Shop, Sandy's Square Dance Boutique and Copecrest Square Dance Resort started working Florida State Convention the same year (1988).